eLite SalesPro

eLite SalesPro - A web based SCM application software allows a company to organize and track the Direct and Channel Sales process efficiently. With its multiple configuration options SalesPro processes Goods Purchase, Inventory Control, Distribution, Accounting, Reports etc. effectively.

SalesPro Functions

SalesPro generates purchase orders for the SKU's (Distributors) from the principal. Once the goods purchase is done, the goods are transferred to the inventory as stocks after the quality check at the SKU point. The damaged goods are returned by the SKU to the principal through a purchase return order generated by SalesPro.

SalesPro tracks each customer's order from order placement - dispatch – invoice, it also tracks accounting process of payments and receivables and allows making advance payments, creating credit and debiting note. SalesPro facilities returning of goods through the sales return process.

SalesPro can set direct and channel sales targets and the consolidated reports compiled by Salespro allows the management to have a better sales performance latitude.

Salespro also provides detailed and customized reports on inventory, distribution and accounting of customers and SKUs.

SalesPro Advantage

SalesPro works as a Standalone application and can also be seamlessly interfaced with the existing legacy applications (SAP R3, SAP B1, etc.). SalesPro is cost-effective software which can be configured without any compromise on the existing applications.